

## INSIGHT

SPRING 1995

VOL. XVII

UNIVERSITY OF NEW HAVEN NO. 3

## Aviation program really getting off the ground

The aviation program at UNH is really taking off these days, and with very good reason.

A career in aviation holds a very bright future for students who combine a pilot's license with a college degree. What's more, students working to get that combination can qualify to receive federal, state, and college educational financing while learning to fly and getting their degree. And when they complete their college program, they are exposed to placement opportunities superior to students who learn to fly at non-collegiate aviation schools. "In fact," says Ronald Tsolis, BS '66, director of flight operations, "there are almost no limits to a college/aviation graduate's future within the industry."

UNH is one of only a few degree-granting schools in America — and the only college in Connecticut — that offers this unique program combination.

"Ever since the department of professional studies (under which the aviation degree programs fall) was formed 15 years ago, we've encouraged aviation majors to also get a pilot's license, but it has only been in the past five years that the university has offered its own flight training as part of the curriculum of the aviation bachelor's and associate degree programs," states Tsolis. To conduct that flight training, UNH maintains a fleet of four single engine aircraft and utilizes a twin engine plane. The university's fleet is based at Tweed/New Haven Airport, where student pilot training is conducted with a complete video system and flight simulation devices. The university also utilizes a seaplane at Goodspeed

Airport in East Haddam for training for the single engine seaplane rating.

The degree programs that carry the aviation option are the associate in science in aviation and the bachelor of science in air transportation management. A Professional Pilot Certificate can also be earned with or without credit toward a college degree.

Under the aviation program, an aspiring pilot can earn any of several pilot licenses or ratings including:

- Private Airplane License — used for private or recreational flying;
- Commercial Airplane License — needed to fly for commercial air carriers;
- Instrument License — required to fly only on instrumentation;
- Seaplane Rating — needed to fly seaplanes;

- Certified Flight Instructor License — needed to teach other people how to fly;
- Certified Flight Instructor Instrument License — needed to teach other people how to fly via instrumentation only;
- Multi-Engine Rating — used to fly aircraft with more than one engine.

The academic and theory portion needed to receive any license or rating is taught right on the UNH campus in West Haven. The actual "hands-on" flight training is done by a cadre of seven flight operations instructors in a UNH simulator or planes based at Tweed/New Haven Airport, except for the seaplane which is flown out of East Haddam.

Tsolis leads the staff of seven flight operations instructors. He is a United Airlines captain who has

*continued on page 2*



The University of New Haven aviation operations fleet and five members of the training staff at Tweed/New Haven airport. From left they are: Jack Wishart, certified flight instructor in front of a Piper Tomahawk; Dan Adam, certified flight instructor in front of a Piper Arrow; Ronald Tsolis, director of flight operations in front of a Piper Seneca; Mike Keib, chief flight instructor in front of a Piper Warrior; and Jan Wold, certified flight instructor in front of a Piper Tomahawk.

# Unique literature grant awarded to UNH

The Connecticut Humanities Council, Inc., has awarded UNH \$5,636 to support "Connecticut's Literature: A Sampler from the Present and the Past," a series of lectures that bring together area professors and 20-25 secondary school teachers.

The program aims to encourage teachers to include the literature of past and present local writers in the secondary school curriculum. UNH Professor of English Nancy Carriuolo authored the grant proposal.

Jane Christie of the Humanities Council said: "The awarding of this grant to the University of New Haven is significant because it will allow Connecticut teachers to study Connecticut literature. It is our hope that the information can then be incorporated into the curriculum developed for students at the secondary level."

The lectures, which began on March 22 and continued through May 3, were presented on Wednesdays from 3:00 p.m. to 5:15 p.m.

The program presented diverse genres and perspectives. UNH English Professor David Sloane and a Mark Twain scholar discussed Twain's literature. Eugene O'Neill's locally-based plays were discussed by O'Neill scholar

Jordan Pecile, a professor at the Coast Guard Academy.

The program also included two current writers. Charles Fort, a poet and professor at Southern Connecticut State University, discussed several of his poems that arose from his experiences in Connecticut as well as the influence of the Harlem Renaissance on his writing. Yale University Professor Robert Stepto, an essayist whose work is based on autobiographical recollections, discussed the use of photography in the production of autobiography, including his own works.

In addition to these sessions, participants were introduced to UNH's library, including access to UNH's on-line electronic data base, which can be used in devising age-appropriate activities for students. The activities can introduce students to local literature discussed in the program and engage their interest in analyzing and interpreting the works and comparing them to works with which they may already be familiar. All of these sessions were held on the UNH campus in the late afternoon.

The project is directed by Carriuolo, a former director of the Office of School/College Relations at the New England Association of

Schools and Colleges, Inc., a regional accrediting agency.

Carriuolo says, "Any project that brings together English teachers and English professors in dialogue about the curriculum is bound to have value for the professors and for the teachers, who have tended historically to be isolated from each other by their institutions."

"Too often only education professors are encouraged to talk with teachers even though all professors and teachers have much to share with each other. After all, teachers prepare students for college, so they need to know what we expect, and we need to understand some of the problems that they encounter in public secondary classrooms."

"In this particular project, we hope that teachers were inspired to design some activities that are appropriate for engaging secondary students of a variety of ability levels in the discussion of local literature. The teacher-designed activities will be shared in a final session as part of the requirement for Continuing Education Credits from the state and will be made available to other teachers through later publications and presentation before professional organizations."

*continued from page 1*

logged more than 15,000 hours of flying time and 1,000 hours of training both as a Line Check Airman and Training Captain for United Airlines and as a flight instructor in private aircraft. Robert Rasmussen AS '91, U.S. Air commuter pilot who is a past director of flight operations at UNH, assists Tsolis. Rasmussen serves as Check Airman to oversee that standards of flight operations are maintained.

Flight training at UNH is a fully integrated, rigorous, and structured program. Students in the primary phase of flight training are given approximately 40 hours flying time in a Piper Tomahawk, including up to 30 hours of dual instruction.

Students in the advanced phases

receive most of their training in a fully instrumented Piper Arrow. The total flying time for the Commercial License is generally in excess of 200 hours, plus additional time on simulation devices.

Other UNH flight training includes navigation, weather, technical planning, and decision-making.

"We are in the process of building our aviation training to meet Federal Aviation Administration Regulation 141 standards," states Tsolis. "We anticipate receiving that rating before the end of 1995."

Tsolis concludes, "As is apparent, the college graduate with a pilot's license should be able to practically write out what his or her future will be."

**Spring 1995 Vol. XVII, No. 3**

*INSIGHT* (ISSN 089-6314) is published quarterly by the University of New Haven.

*INSIGHT* is compiled by the UNH Marketing and Public Relations Department.

**Cynthia E. Avery** Director of Marketing and Public Relations

**Thomas S. Sprague** Assistant Director of Marketing and Public Relations

**Bonnie Willgoos** Publications Coordinator

**Cynthia Minichino** Graphics Coordinator

**Christina Ruenhorst** Desktop Publishing Associate

Address corrections — clip out mailing label and return with changes to Marketing and Public Relations Office, Address Changes, University of New Haven, 300 Orange Avenue, West Haven, CT 06516.

# Generosity of the Setons starts UNH 75th anniversary celebration

Preparations for the celebration of the University of New Haven's 75th anniversary are now officially underway, thanks in large part to the generosity of Emeritus Board member Fenmore "Fen" Seton and his wife Phyllis.

The Setons especially designed and manufactured thousands of custom embossed labels proclaiming the historic anniversary "A Celebration of Learning" and recently presented the handsome pressure-sensitive labels to UNH President Lawrence J. DeNardis. The labels will be placed on correspondence and other official documents during the anniversary celebration.

"In their near 45-year association with the university the Setons have always been extremely generous to UNH," said President DeNardis in accepting the gift. "The donation of these beautiful silver and blue seals is yet another example of their thoughtfulness and dedication in providing for the benefit of UNH."

The Seton association with the university indeed goes back almost 45 years — to the period of the Korean War. Fen Seton had been in the Army Air Corps during World War II and participated in the D-Day invasion. When the Korean War broke out, he was recalled into the Air Force and eventually assigned to the Yale University AFROTC unit.

"My appointment at Yale was Assistant Professor of Air Science and Tactics," he says. "The courses I taught each day were in the same building as New Haven College ... the forerunner of UNH. "It wasn't long before I became friendly with then President Marvin Peterson and with Larry Parker, director of industrial relations."

Seton admits that his light teaching schedule left him with time on his hands. "When Peterson and Parker approached me about taking on a substitute instructor's role — filling in when regular New Haven College instructors couldn't make classes — I gladly said yes. It turned out to be quite challenging for I had



*Fenmore and Phyllis Seton look at just a few of the handsome embossed labels they especially designed and manufactured to help UNH kick-off its 75th anniversary.*

but short notice to prepare to teach any one of a variety of liberal arts subjects. It kept me on my toes."

Even with the substitute instructing, he still had spare time and decided to start a business out of his home, establishing the Seton Name Plate Corporation with his wife. "We were small at first, but business started to grow," he says.

When four years later he was discharged from the service, Seton and his wife began to work full-time in the business. Today, Seton Name Plate, with four international branches, is the most successful company of its kind in the world. In 1981, the Setons sold their corporation to a multi-national company.

The growth of Seton Name Plate and UNH provides still another connection. In 1960, when the university purchased its present site and moved to West Haven, Larry Parker called Fen Seton and said, "We're going to need a lot of signs here." Seton said he would personally supervise the entire job. When the order was completed, he donated all of the signs to the fledgling school. Since then, Seton Name Plate has produced almost every sign the school has needed.

A few years later, the administration decided to offer a short course on the Role of Small Business. Seton was invited to be a guest lecturer for the course and to speak on "The Challenges to an

Entrepreneur and the Rewards."

In the early 1970's, Seton was elected to the UNH Board of Governors. He's presently a member of the Emeritus Board.

Along the way, he established the UNH/Seton Community Service Award, which is presented annually to a student in the MBA program who is selected in recognition of his/her devoted volunteer services to the non-profit community. "We believe the corporate world should give something back to its community," Seton says.

In 1990, UNH awarded Seton an Honorary Doctor of Laws degree for his "compassionate devotion to the cause of the handicapped and his special concern for the children of the world."

What do the Setons think of the UNH 75th anniversary?

"I am one of those relatively few survivors who can clearly remember back to the early 1950's when a small dedicated band of educators were struggling to maintain and enlarge the modest academic community known as New Haven College," states Fen Seton. "It is truly a dream come true to see how that then tiny acorn has now matured into the phenomenal present day University of New Haven under the inspired leadership of President DeNardis."

Says Phyllis Seton, "One of the nicest things that has happened in our lives is our relationship with the University of New Haven."

## Program helps residential students see other facets of life experience

To enhance the total university experience for students who live in residence halls, the Residential Life staff several years ago began developing programs of a social, recreational, educational, and cultural nature that usually allow students to play participatory roles.

"It's meant to add to the 'learning and living environment' which should be part of the overall college experience," explains Patty Christiano, assistant director of residential life.

As part of the program, Resident Assistants at each of the residence halls conduct five programs each semester in which students participate in such activities as:

- Collecting magazines and books for Senior Citizens;
- Telling stories to patients in the pediatric section of Yale-New Haven Hospital;
- Working in soup kitchens to help feed the homeless;
- Taking the train to New York to see a Broadway play;
- Listening to a representative

from Amnesty International and then beginning a letter-writing campaign to legislators;

- Baking goods for sale in the Student Center so the proceeds can be given to the United Way.

"The programs can be almost anything — from an outing for a particular purpose, to working to help some one or group, to a lecture on a subject the students know nothing about," she states.

"We've created our programs to fall under the umbrella of wellness issues, which have worked successfully at a number of other colleges and universities all over the country," says Christiano.

"The topics of our programs cover such areas as community service, environmental concerns, intellectual and spiritual issues, and physiological and emotional well being. It's healthy to know about and take part in aspects of life other than just academics, which students are naturally exposed to. We've found that those programs that are of a social or recreational nature tend to be the most popular and draw the

biggest student audiences. Those that are of a lecture nature tend to have a lower interest level among residential students."

According to Christiano, the program has been gaining popularity among students over the past few semesters. "I think we're succeeding in raising the consciousness of our students, which is what the program is all about," she relates.

Each semester, the Residential Life staff sends a notice inviting faculty and staff to participate in these programs or to suggest programs that may be of interest to students. "We've had some response to these notices, but we'd like to see even more," she says. "We'd love to have a member of the faculty or staff show us how to organize a bicycle marathon for a favorite charity, or plan a day's outing to photograph bald eagles on the Connecticut River — or anything else that would be of interest to residential students and also allow them to participate in a life experience." □



One program conducted at Sheffield Hall this spring by the Residential Life staff was a general cleaning of the grounds around the building and planting of flowers to improve the general appearance of the area. Shown above are Sheffield Hall residential students participating in the two-day program.

## Southeastern Connecticut Council offers \$3,000 scholarship

High school seniors from the southeastern section of Connecticut may compete for a \$3,000 scholarship to attend the UNH main campus in West Haven as a full-time undergraduate next fall. The scholarship is being offered by the Student Council of UNH's Groton location.

Selection of the scholarship winner will be based on scholastic achievement, extracurricular activities, and financial need.

The deadline for applications for the scholarship is June 9.

To obtain an application, or for further information, call UNH's Southeastern Connecticut branch in Groton at (203) 448-4886. □

## Congresswoman Johnson selected as speaker at Dinegar Forum

Congresswoman Nancy L. Johnson (R-CT) was the speaker for the second annual Dinegar Public Policy Forum held April 24 in the Student Center Lounge at 11 a.m. (At the time *Insight* went to press, the forum had not been held. A complete report on Johnson's speech will appear in the summer edition of *Insight*.)

The forum was inaugurated last year in honor of Professor Caroline A. Dinegar, a member of the political science faculty since 1970. During her tenure at UNH, Dinegar has served at various times as associate provost, assistant provost, and chairperson of the political science department.

Congresswoman Johnson, who represents Connecticut's Sixth Congressional District, is serving her seventh term in the U. S. House of

Representatives. In 1994, she was re-elected with 63 percent of the vote, winning all but one of the district's 44 towns.

In 1988, she became the first Republican woman ever named to the powerful House Ways and Means Committee. The committee is responsible for the nation's tax code, trade policy, and such important social programs as unemployment compensation, Medicare, Social Security, and welfare. She is the fifth-ranking Republican member on the committee, and serves as chairman of the sub-committee on Oversight, which oversees the impact of legislative policies once they become law and the effective-

ness of federal bureaucracies, such as the IRS.

Johnson's political career began when she ran for the Connecticut State Senate in 1976, becoming the first Republican elected to the New Britain seat in 30 years — a seat she held for three terms. Prior to seeking elective office, Johnson was active in community affairs in New Britain and was a visiting lecturer on political science at Central Connecticut State University in New Britain.



Johnson

## WNHU Phone-a-thon receives record number of pledges

The most successful phone-a-thon in the history of WNHU — 88.7 FM took place during a two-week period this past February. A record number of donation pledges totaling over \$26,000 were received by

the radio station.

The purpose of the WNHU Phone-a-thon is to raise money to keep the station operating with the most recent technology.

According to Vin Burke, instructor of communication and marketing and general manager of WNHU, having the latest in technology allows the student's education to keep pace with events in broadcasting today. Burke praised the faculty, students, volunteers, and the listening community. He said that without their efforts the radio station would not have had the success that it did.

The largest amount of pledges came from the Polish and Irish communities. This outpouring of support is testimony that WNHU's diverse programming format is well liked.

The Alumni and Development office helped set up the phone-a-thon, and they also recorded the donations. The phone-a-thon was heavily promoted on the air prior to the event.



Students Grace Falconer and Irene Turner were among those taking pledges from listeners during the WNHU Phone-a-thon.

## Sports industries program gets national accreditation

The UNH Management of Sports Industries program has become one of the first such programs in North America to be accredited by the Sport Management Program Review Council. The council represents both the North American Society for Sport Management and the National Association of Sport and Physical Education. In notifying UNH, the Council said, "You are to be commended for the excellent folio presented and we are pleased to recommend your program as a model which meets

the standard established by the profession." The accreditation of the program continues for five years until the year 2000. To receive the accreditation, a program must demonstrate that it has a high quality sports management faculty, a strong sports management curriculum grounded in traditional areas of business, and adequate financial resources and administrative support. The Sports Industries program has been licensed and accredited by the State of Connecticut since 1992. □



Students from Simsbury High School won first place honors at the recent JETS-TEAMS (Junior Engineering Technical Society - Tests for Engineering Aptitude, Mathematics and Science) competition hosted by UNH. The competition between high school teams throughout Connecticut is an academic event that challenges high school students to put their heads together and tackle brain twisters in the areas of biology, chemistry, computer fundamentals, English, mathematics and physics. The event is sponsored by Hartford-based United Technologies Corporation (UTC). With the winning team in the back row is President Lawrence J. DeNardis; M. Jerry Kenig, dean of the School of Engineering; and Kenneth Green, director of contributions for UTC.



Last fall, several students helped the development office show the Hearst Foundation why it should give a \$100,000 scholarship to UNH. The presentation was successful and after UNH was notified it had received the scholarship, the students celebrated with President Lawrence J. DeNardis by cutting a cake. The students are, from left, Juliet Barnett; Greg Schroeder; President DeNardis; Nina Bowman; George Ribellino; and Dennis Faulkner.

## Al Terzi tells how to make it in broadcasting

"Preparation, perspiration, persistence, and patience are the ingredients necessary to succeed in the broadcasting news business," Al Terzi, news anchor for WFSB-TV Channel 3 told a standing room only crowd of high school and college students in Dodds Hall Auditorium.

"As part of your preparation, you should take as many liberal arts courses as possible," he said. "In the news business, you have to be ready to talk intelligently about a wide variety of subjects, so learn as much as you can about a whole range of topics." Terzi also told the audience of about 350 that basic grammar and spelling were very important in television news. "Today, the news anchors write their own scripts. It's not like the old Mary Tyler Moore show where Ted Baxter steps up and says 'Hey Mary, is the script ready.' If you're not grammatically correct, you will lose your credibility. Also, because all newscasts are closed captioned for the hearing impaired, if your spelling isn't correct you're in trouble because thousands will know you can't spell."

Terzi was the featured speaker on March 27 at the 19th annual Media Day, a special half-day program designed to introduce students to journalism and broadcast professionals. The event was initiated in 1976 for area high school students and UNH communication majors, but the event is open to the entire university community. □



Terzi

# A ROUND CAMPUS

*This information was written by the staff of the Marketing and Public Relations Office.*

## Provost's Office

**James W. Uebelacker**, vice president for academic affairs and provost, has been elected to the board of directors of Junior Achievement of Southern Connecticut, Inc. His term will run until June 30, 1997.

## School of Arts & Sciences

**Nancy Carriuolo**, professor of English, has been appointed to the College Board's Regional Council for a one-year term by the executive director of the New England Office of the College Board. The council consists of 19 representatives from schools and colleges throughout New England.

**Ramesh Sharma**, associate professor of mathematics, made a presentation on "3 + 1 formalism on spacelines and conformal symmetries" at Yale University in February. He also reviewed a paper for *Physics Letters A*.

## School of Business

**Jerry Allen**, acting dean of the School Business, presented a paper entitled "Anxiety and stress in doctor-patient relations" at the Speech Communication Association of Puerto Rico's convention in San Juan in December. The paper was co-authored by **Betty Allen**, a health care management graduate student.

**Neal Gersony**, assistant professor, management, had an article, "New technology ventures and the strategic alliance option," published in the October issue of the *Journal of Business and Entrepreneurship*. He has also been asked to serve on the Committee for Biotechnology in Greater New Haven.

**John J. Phelan**, associate professor of public management, has been appointed to serve on the blue-

ribbon Commission of Welfare created by Gov. John Rowland. In creating the commission, the governor asked the members to recommend proposals for "dramatic welfare reform." Prior to joining UNH, Phelan served as a special assistant to the secretary of Health and Human Services, where welfare reform was part of his responsibility.

## School of Engineering

**Michael Collura**, chair, chemistry and chemical engineering, recently hosted an awards meeting of the New Haven Section of the American Institute of Chemical Engineers (AIChE) in the Epicurean Dining Room at Harugari Hall. Senior UNH chemical engineering student **Thomas J. Voytek** and a student from Yale University were recognized at the meeting with certificates and cash awards for outstanding academic achievement and extracurricular involvement. Speaker for the meeting was Dr. Gerhard J. Frohlich, chairman of the board of Skanska Engineering and Construction, Inc. About 46 students and faculty from UNH and Yale, as well as New Haven AIChE members, attended.

**Agamemnon Kautsospyros**, assistant professor of civil and environmental engineering, supervised the experimental work of two graduate students in UNH's Environmental Engineering Laboratory which resulted in a third-place award from the New England Water Pollution Control Association (NEWPCA). Following their experimental work, the students — **Milan S. Dave** and **Henry M. Masias** — co-authored a technical paper entitled "Aerobic Digestion for a Lagoon Waste-A Treatability Study." They submitted the paper to the Student Paper Competition at the 1995 meeting of NEWPCA in Boston in February

and recently learned that they had won the third-place award.

## School of Hotel, Restaurant & Tourism Administration

**Lalia Rach**, dean, has been chosen to be one of six Connecticut delegates to the White House Conference on Travel & Tourism which will be held in Washington, D.C., October 30-31. **Ronald Balmer**, executive director of the Connecticut Lodging and Attractions Association and a HRTA adjunct faculty member, was also chosen as a delegate to the conference.

**Dean Rach** was also a speaker recently at the 1995 Greater Hartford Association of Historical Houses and Museums (GHAHHM) Continuing Education Series in Old Wethersfield. Her talk was entitled "Talking to the Tables" and her message was that tourists remember the personal experience of the tour long after the facts are forgotten.

## School of Public Safety & Professional Studies

**Frederick Mercilliot**, professor, fire science, has published a book entitled "Arson in the First Degree." The book was published by the University of New Haven Press and deals with many types of explosives and bombs presently used by terrorists.

## Finance and Administration

**Marjorie Montague** has been appointed interim vice president for finance and administration. She has a B.S. in managerial accounting and an MBA from UNH, and succeeds **Frederick Fischer**, who retired April 1.

## University Advancement

Liz Bermel has joined UNH as assistant director of alumni relations. She holds a B.F.A. in visual arts from Purchase College, where she also received the Ellen Battell Stoeckel Fellowship in Music and Art from Yale University. She received her Master's degree in student personnel administration from Buffalo State College. An avid painter, she started her own enterprise, Liz Unleashed, producing a line of hand printed fabrics and apparel. Before joining UNH, she was a contracted consultant for the Connecticut



Bermel

Commission on the Arts, where she mentored to small, emerging arts organizations. As a freelance consultant, she wrote grants and developed marketing materials for several arts organizations in the Hartford area. She has held positions at Yale University as executive director of the campus radio station, WYBC, and at the University of Connecticut as business manager for the Department of Residential Life Operations. Most recently, she was the managing director of Company One Theater, a Hartford based professional theater company specializing in new works. A devoted Buffalo Bills fan, she also plays golf, softball, and is continuing to paint. One of her drawings recently won third prize in the Juried Show of Prints, Photographs, and Drawings at Hartford's Artworks Gallery.

Susan Miller has joined UNH as

research specialist in the development office. She has an M.S. in library and information science from the University of Illinois, and a bachelor's and master's in flute performance from Ohio State. She has worked for the director of research at the University of Illinois, where she was instrumental in designing a software package. She has development experience with the Columbus Symphony Orchestra as an annual fund co-ordinator and was a research assistant for the University of Illinois Foundation. She was also a visiting reference librarian for the University of Illinois and was head of general information and reference at Illinois State. □

## Give the gift that "keeps on giving"

Did you know that you can make a gift to UNH in honor or in memory of a friend or loved one? And with Mother's and Father's Days coming up, your parents might be the perfect people to honor.

Your gift will help us fulfill our mission while recognizing someone special in your life. You, as the donor, will receive our thanks, and the individual honored or his/her family will be notified of your thoughtfulness.

This is truly a special way to recognize those you love. For more information on how to give the gift that "keeps on giving," please call the Development Office at (203) 932-7482, or send your gift along with the name and address of the family of the honoree/deceased to:

**Alumni Office**  
**University of New Haven**  
**300 Orange Avenue**  
**New Haven, CT 06516**



Dennis McGough, MA '81, front right, presents the final installment of the annual McGough Research Award in Industrial and Organizational Psychology to Shannon Hards, front left, who received his master's degree in psychology in January. McGough is also a member of the adjunct faculty of the psychology department and established the award in 1984. Hards won the award for work he did on his master's thesis called the Hards Employee Acceptance and Readiness for Teams Scale, which measures whether employees accept the idea of working in teams and are ready to work in teams. Looking on in the back row, from left, are: Judith Neal, associate professor of management, who supervised Hards' graduate research assistantship; Gordon Simerson, associate professor of psychology, who was Hards' thesis advisor; Thomas Mentzer, chair of the psychology department; and Robert Dugan, coordinator of the industrial and organizational psychology program.



# A LUMNI

## Alumni Profile

### Environmental science graduate finds niche in the business world

Just find the right niche in the marketplace, never say "no" to a customer, and you're bound to succeed in business.

That's the winning combination that Joyce Boncal, BS '78, followed five years ago when she opened in Newington what has become a very successful venture — INKWELL. Her business basically recharges laser printer cartridges, reloads dot matrix printer ribbon cartridges, and sells inkjet recharging kits. Her client list includes numerous branches of the U.S. Post Office, many Meineke Muffler locations, and Airways Rent-a-Car.

"As an environmental science major at UNH, I learned all about recycling," she says. "And I knew that at some point in the future it would become mandatory to recycle as many used products as possible."

Following graduation, she held several environmental positions, including one as pollution engineer for the Connecticut Department of Environmental Protection and another as consultant for an environmental consulting firm.

"In these positions, I came up with a number of outstanding ideas, but I never got any credit for them," she explains. "A cousin of mine who works for an advertising agency in New York was surprised to hear that I didn't receive bonuses for many of the ideas I developed. That started me thinking about starting my own business, but I had no idea of what business I could open. I knew, however, that it would have to fit a unique niche in the marketplace."

At the same time, Boncal was working for a master's degree in public policy at Trinity in Hartford.

"There was a great deal of writing involved in that program, and I went through a number of

ribbons on my dot matrix printer," she says. "I was too much of an environmentalist to just throw them away, so I saved them. As I had time, I would look through the yellow pages of the telephone book to find a business that reloaded ribbon cartridges. I also called many business supply organizations, but they all told me the cartridges were meant to be disposable. That's when I realized I had found a unique niche in the marketplace."

But Boncal didn't just quit her job to open her own business. For the next several years she did a great deal of research, learned where she could purchase the right equipment to do the job and who her suppliers would be, and wrote a business plan in her head. Then, in 1990, she took the leap.

"I learned a lot in a very short period of time — marketing, advertising, keeping books, the importance of cash flow, and everything else needed to run a business," she explains. "I did a great deal of direct mail and telemarketing to find customers, and was surprised to learn that many large businesses didn't want to be bothered having

cartridges reloaded. But small to mid-sized businesses are always interested in saving money, and they jumped at the services I offered when they learned they could generally save between 40-60 percent by having the cartridges recycled."

As her business grew, she began to expand the services she offered. "I try to never say 'no' to a customer," she says. "Soon after starting the business, my customers began asking that I recharge the cartridges on laser printers. Later they asked about deskjet printer recharging kits; then it was about used computer parts and used computers; most recently they've begun asking if I can supply inexpensive new computers. I'm happy to say I've managed to supply my customers with everything they have requested."

The bottom line is that finding the right niche and never saying "no" has proven lucrative for Boncal.

What services will INKWELL be supplying in the future?

"That depends entirely on changes in computer technology and customer demands," she says. □

## EMBA Golf Tournament Scheduled for August 7

The Third Annual EMBA Golf Tournament will be held on August 7 at The Farms Country Club in Wallingford.

The schedule for the day is lunch and putting contest at noon, a shotgun start at 1 p.m., cocktails at 6 p.m., and dinner, awards and raffle at 7 p.m.

Tom Palombo, currently a student in the EMBA program, is the chairman of this year's

tournament committee. Other members include Ned Bowman, EMBA '93 and Charlie Pompea, EMBA '90.

The committee is looking for volunteers to work on the tournament. Those interested in participating should contact Palombo at (203) 969-7145 or Liz Bermel, assistant director of alumni relations at (203) 932-7046.

## Class Notes

### 1982

**Richard C. Flath**, owner of Flath & Associates Consulting which specializes in human resources and communications programs, has been named the Connecticut Small Business Person of the Year by the U.S. Small Business Administration.

### 1983

**Sister Veronica Schueler**, a Franciscan Sister of the Eucharist, was recently sworn in as an attorney for the State of Connecticut. Before becoming a Franciscan Sister of the Eucharist as well as a lawyer, she served as a state correction officer in Niantic and also worked as a case manager for the Federal Bureau of Prisons in Danbury.

### 1984

**Domenic F. Lombardo, Jr.** was recently promoted to captain in the

Southington Police Department and will command the Patrol Division. He is an 18-year veteran of the department.

### 1985

**David P. Gaccione** has opened a new Connecticut law practice in the Welch Building at 43 Broad Street in downtown Westerly, RI.

### 1986

**Michael J. Turner** was recently appointed to the position of chief of engineering for the town of Wethersfield.

### 1990

**Deborah Glick** of Naugatuck, in association with three other women, has recently opened a Certified Public Accounting firm in Middlebury.

**Steve Roth** was recently promoted to sales representative by Sony Music Distribution and has relocated to the

Minneapolis, MN area. His wife, **Daria '89**, is now a letter of credit negotiator for Norwest Bank of Minneapolis.

### 1992

**John F. Leandri** was recently appointed assistant vice president of mergers and acquisitions for Shawmut National Corporation in Hartford. He joined Shawmut in April 1993. John and his wife Barbara reside in Salem.

### 1993

**Earl T. Young** has been promoted to senior vice president/lending at People's Savings Bank. He joined the bank in July 1994 as vice president and resides in Forestville with his wife.



Young

## Previous years editions of Chariot available for alumni purchase

Past editions of **Chariot** yearbooks have been found and the staff is making them available to alumni who may not have purchased a yearbook when they graduated.

According to Sheila Whittington, editor-in-chief of the **Chariot**, the following editions and quantities are now in the yearbook's office:

Year	Quantity
1994	200
1993	150-200
1992	70
1991	25
1988	25
1987	5
1986	20

The cost of the yearbooks is \$20 for the 1994 edition, and \$30 for all other years. There is a \$5 shipping and handling charge in addition to the purchase price. Checks should be made payable to **Chariot** Yearbook. Anyone wishing to purchase a past edition of the **Chariot** should send their request and check to:

**Chariot Yearbook**  
University of New Haven  
300 Orange Avenue  
West Haven, CT 06516-1999

### 1994

**Navy Captain James R. Harvey** received the Defense Superior Service Medal. He distinguished himself by exceptionally superior service while serving as chief, Combat Plans Division and chief, Joint Strategic Target Strategic Plans Division, U.S. Strategic Command.

**Sergeant Lewis Perry, Jr.** has retired from the New Haven Police Department after 25 years of service. He has accepted a position at Southern Connecticut State University as associate director of public safety. He is married, has two sons, and resides in Clinton where he currently serves on the Board of Selectmen.

## Marriages

**Ernest J. Giovanelli '72** to  
Janet A. Dodge

**Christopher S. Cahill '81** to  
Susan R. Bouchard

**John P. Nuzzo '86** to  
Lisa A. Erickson

**John S. Farlekas, Jr. '87** to  
Loretta M. Cancel

**William C. Bucko, Jr. '90** to  
Caroline K. Czynewski

**Scott Burdick '90** to  
Lisa R. Reynolds

**Stephen R. Sammataro '90** to  
Ann Marie Succì

**David Berson '91** to  
Marlene Lalus

**Jennifer A. Gilman '91** to  
Thomas M. West

**Kenneth J. Mark '91** to  
Karen E. Chadwick

**John J. Rish, Jr. '93** to  
Sally Ann Leherissier

**Adolfo Sanzari '94** to  
Deborah Payne

**Christy M. Vincent '95** to  
D. Daniel Beardsley '93

## Save The Date

Remember to mark your  
calendar now!

September 23, 1995  
Diamond Jubilee  
Homecoming

Alumni Relations is seeking  
alumni to become active  
members of the Homecoming  
Committee. If you are  
interested, please call  
(203) 932-7270.

## New Arrivals

**1983**  
**Deborah Cisto-Camera** and husband  
**Salvatore Camera '90**, North Haven,  
daughter - Sarah Lynn on August 2,  
1994

**1988**  
**Louie Pascarella**, Wantogh, NY,  
daughter - Cara Maria on December  
2, 1994

## Deaths

This column is dedicated to the  
memory of classmates who have  
passed away.

**Herbert A. Clouet, Sr. '46**

**Robert E. Lovett '46**

**Charles W. Arpaia, Jr. '70**

**George J. Anthony '63**

## UNH invites alumni to place messages in 75th anniversary commemorative journal

One of the highlights of the UNH 75th anniversary celebration will be the publication of A Commemorative Journal, which will feature a variety of historical reflections as well as information about the many special events that have been planned for the celebration period — September 1, 1995 to December 31, 1996.

A Commemorative Journal will contain a special section entitled "Reflections," in which alumni are encouraged to offer appropriate messages of congratulations or reminiscences of their years at UNH.

Any alumni wishing to be a part of "Reflections" must submit their message of no more than 15 words by June 30th on the form below. The cost of the message is \$75.00. Full to quarter page ads are also available for personal or corporate messages of congratulations.

Be a part of UNH history with your personal message appearing in A Commemorative Journal.

For additional information about the publication, or the "Reflections" section, call the Alumni Relations Office at (203) 932-7270.

---

### 75th Anniversary A Commemorative Journal "Reflections" Message

Name \_\_\_\_\_ Telephone \_\_\_\_\_  
Please print name as you wish Not for publication  
it to appear in the Journal

Street \_\_\_\_\_  
Only town will be published

Town \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Year of Graduation \_\_\_\_\_ Degree \_\_\_\_\_

Print your own special message; 15 word maximum, please. \_\_\_\_\_

Please return this order form with check for \$75.00 payable to the  
University of New Haven to:

Alumni Relations Office  
University of New Haven  
300 Orange Avenue  
West Haven, CT 06516

# Scholarship Ball huge success



Distinguished Alumni Awards were presented at the Scholarship Ball to, from left, Joseph A. Perry, Jr., B.S. '72, M.S. '76; Patricia M. Acallone, B.A. '69; and Raymond J. Margiano, B.S. '69. Also receiving a Distinguished Alumni Award was John G. Pucciano, E.M.B.A. '78, who had to miss attending the Ball because he was on a business trip to China.



Dave Hennessy, center, UNH director of personnel, looks over the shoulder of Steve Briggs, dean of admissions, at some of the items that were available in the Silent Auction. On Briggs' left is his wife, Debbie.



The internationally renowned band Eight To The Bar kept the audience in the mood during the 12th Annual UNH Alumni Scholarship Ball.

Music and laughter were in the air at the twelfth annual Scholarship Ball, held April 8, in the Charger Gymnasium. More than 350 alumni, spouses, guests, and friends gathered to make this event a wonderful success.

Guests were treated to a spectacular silent auction with gift items including a cruise to Bermuda, weekends at vacation homes, artwork, sports packages, and culinary delights. It was truly a festive evening.

Dancing to the music of Eight To The Bar helped to add the finishing touches to an evening that celebrated the best of the University of New Haven.

According to Sister Patricia Rooney, director of alumni relations, this was the best and most successful Scholarship Ball in the history of the event.



Alumni Scholarship Ball Chair Kris Story, B.S. '88, jokes with the audience at the Scholarship Ball.

## 75th anniversary calendar of events

Start marking your calendars for some of the wonderful events happening in celebration of the university's 75th anniversary. Some highlights include:

### September

Academic Convocation

UNH Chapter of AAUP presenting a symposium - "What Is a University"

### September 21, 1995

President's Circle Dinner

### September 23, 1995

Homecoming

### October 14, 1995

75th Anniversary Gala

### October 28 & 29, 1995

Parents Weekend

### November 4, 1995

Minority Parent/Alumni Dinner

### November 15, 1995

Ethics Symposium

### December 1, 1995

Holiday Party - open to the university community

We will keep you advised in future issues of the many other events.



Attending a recent gathering of the Hartford Alumni Club were, from left, Steven T. Klemen, '78, president of the UNH Alumni Association; Carolyn M. L. Bell, '87, first vice president of the Alumni Association; Mary Lou DeNardis, wife of UNH President Lawrence J. DeNardis; and Francis M. McVerry, '84.

## Charitable remainder trust can be win-win situation

If you have highly appreciated assets and you establish a Charitable Remainder Trust (CRT), you can create a win-win situation for yourself, your beneficiaries, and your favorite charity, according to the William S. DeMayo, UNH Planned Giving Officer.

"A CRT can sell the assets and not pay any capital gains tax. The higher proceeds can be reinvested, providing a higher annual income for the creator of the CRT," says DeMayo. "By establishing the CRT, the donor is also entitled to a charitable tax deduction the year the trust is created. This deduction can be used to pay the premium on a separate life insurance policy payable to the beneficiaries. And finally, when the donor passes away, the property in the CRT goes to charity."

DeMayo gives the illustration of John and Mary Jones, who are married and 65 years old. They own stock worth \$1,000,000 which

they purchased for only \$200,000. It presently is providing them with a low income yield and a capital growth rate of five percent. And it is assumed they will live an additional 25 years. They have three options, he says, which will give them the following results:

1. Keep the stock which will:

- give them a cash income of \$20,000 per year;
- provide their beneficiaries with an estate of \$1,523,860;
- provide their favorite charity with \$0.

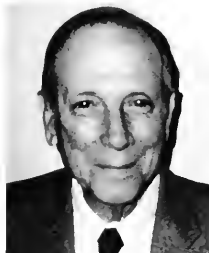
2. Sell the stock which will:

- give them a cash income of \$57,600 per year;
- provide their beneficiaries with an estate of \$531,556;
- provide their favorite charity with \$0.

3. Establish a CRT which will:

- give them a cash income of \$80,000 per year;
- provide their beneficiaries with an estate of \$1,761,546;
- provide their favorite charity with \$1,282,432.

If you would like to discuss CRTs further or would like to see illustrations of what a CRT could do in your situation, please contact William DeMayo, CPA, UNH planned giving officer, University of New Haven, 300 Orange Avenue, West Haven, CT 06516, or call him at (203) 932-7130. □



DeMayo

## Five inducted into Athletic Hall of Fame

Five former UNH athletes, each having played a different sport in college, took their place in the school's Athletic Hall of Fame during an induction dinner on March 31, bringing the total to 68 athletes inducted since 1983.

They were Harry Boatswain, football offensive lineman from 1987-90; Tony Buglione, baseball catcher from 1982-85; Joy Jeter, basketball forward from 1986-89; Dave McCabe, hockey forward from 1966-69; and Delfim Pereira, soccer midfielder from 1967-70.

Boatswain helped the football team gain 13,000 total yards and more than 1,200 points and a 30-10 record while playing at UNH. In 1989 and 1990 he was picked for the All-New England first team by New England coaches. In 1990 he was also named an All-ECAC All-Star and an AP Small College All-American. He was picked in the fifth round of the 1991 draft by the San Francisco 49ers—the highest draft selection of any UNH football player to date. He has been a

regular contributor to the 49ers and was a member of the 1995 Super Bowl Championship team.

Buglione helped the Charger baseball team advance to the NCAA playoffs in each of his four seasons at UNH. He is still ranked among the school's all-time leaders in career home runs (29), RBI (118), doubles (32), and games played (124). He finished his career with a batting average of .300, and was named to the All-Northeast and All-New England teams in 1985 and the All-New England Collegiate Conference team in both 1984 and 1985. He earned the NECC Most Valuable Player award in 1985.

Jeter ended her career as the school's all-time leading scorer (2,299) and rebounder (1,486). A three-time All-American, she also won three All-New England Collegiate Conference berths as well as an NECC Player of the Year trophy. Jeter was a three-time All-ECAC selection as well as a two-time ECAC Player of the

Year recipient. She finished her career ranked 10th in career scoring, fourth in rebounding, and 11th in rebounding average in Division II. She was a major contributor to the 1987 National Championship team and earned the Final Four Tournament Most Valuable Player award, tallying 30 points and 15 rebounds in the Chargers two-point victory over Cal-Poly Pomona in the national championship game. She was named the school's Female Athlete of the Year in 1986 and shared the award with teammate Charlene Taylor in 1989.

Few players can claim the accomplishments of Dave McCabe. He finished his career with 193 points, which ranks second all-time at UNH, missing Hall of Famer Dick Hildebrand's record by only one point. McCabe tallied 85 goals and a school record 108 assists, helping the hockey team finish with a 440-17 overall record during his stay. His best year was 1965-66, in which he scored 66 points (29 goals and 37 assists). At graduation, he held school records for the most goals scored in a game (6) and for most career hat tricks (6). McCabe averaged better than three points per game (193 points in 57 games) during his career.

Pereira was an important factor in New Haven's transition in its style of playing soccer in the late 1960s to the winning formula developed in the 1970s. He was team captain and a midfielder in his senior season, finishing that year with a career-high of 24 points (nine goals and six assists). With his help as captain, the team rebounded from a 2-10-1 record in 1969 to a 13-5-1 slate in 1970. He finished his career with 18 goals and 13 assists, which ranked him among the all-time Charger leaders upon graduation. □



UNH's newest athletic hall of famers pose together with Athletic Director Debbie Chin, seated center, at the annual Hall of Fame induction dinner. They are from left, seated: Delfim Pereira; Chin; and Dave McCabe. Standing from left: Harry Boatswain; Joy Jeter; and Tony Buglione.

## New Haven basketball players earn All-NECC honors

Two men and one woman Charger basketball players were named to their respective All-New England Collegiate Conference teams this year. The teams are selected by vote of the nine conference coaches.

For the second straight year, Jennifer Davis was named to the team, capping another banner season for the junior forward. She finished the year with an average 16.8 points and 6.5 rebounds. During the season she became the eighth UNH player to score 1,000 career points. She was the team's leading scorer, and the second leading scorer in the NECC.

Sophomore Anthony Bethune was named to the NECC first team with a game average of 17.1 points per game and 7.5 rebounds. The forward/center was among the conference leaders in field goal percentage (.545), and in rebounds and blocks (1.3). He was also named to the All-ECAC second team this season.

Jerome Goforth, a transfer from Mattatuck Community College, was elected to the NECC second

team after he led the team in scoring with 21.1 points per game. He was the team high scorer in 14 of 27 games. His point production was also third highest in the conference.

The women's basketball team finished with a 10-17 overall record and a 6-10 NECC slate, which placed the team sixth in the conference standings. Head Coach Mary Palazzi doubled the team's win total from last year's 5-21 record.

The men's basketball team ended the season with a 9-18 overall and 4-12 NECC record, placing it seventh in the conference standings. Stu Grove, head coach of men's basketball for 15 years, resigned at the end of the season following the university's decision to make the head coaching job a full-time position. He finished his UNH career with a 252-177 record, including 12 winning seasons.

Both teams lost in the first round of the NECC playoffs — the women dropped a 67-53 decision at Le Moyne, while the men lost 89-72 to eventual conference champion

## Entire softball team returning

Last year, Softball Head Coach Joe Musante was not sure what to expect of the season. He had no seniors on the team, three freshman pitchers, and six underclass-women in the starting lineup. But to everyone's surprise, the Chargers won 30 games, earned a top 20 ranking and came within one game of reaching the NCAA playoffs.

The prognosis for this year? Pretty good with the entire team returning.

The three pitchers, who last year combined for a 30-12 record and a 1.97 ERA, should make up one of the best pitching staffs in the region. Jo-Lynn Cimino finished last season with a 15-9 record and a 1.29 ERA in 27 outings, while striking out a school record 158 batters in 151 2/3 innings and capturing the NECC Rookie of the Year award. Betsy Wiaderski finished strongly, winning her last five decisions including back-to-back shutouts. Tammy Hackley appeared in just eight games but won seven before an elbow problem exiled her to a role as an outfielder and designated player.

Seniors Mona Solano and Becky Hall will return to the outfield along with junior Moe Stevens and Hackley. Hall recorded a team-high 29 RBI while batting .304. Solano had an on-base percentage of .360 while also batting .304. Stevens batted .404 in the first 16 games before receiving a season-ending injury.

## Baseball season could be bright with 10 letterwinners returning

Ten letterwinners return to Head Coach Frank Vieira's 1995 baseball team, including senior co-captains catcher Bill Buscetto and left fielder Richard Rubino.

After spring training in Florida in March, the infield appears solid with the return of starters Mike O'Brien and Kevin Jason. O'Brien will move to first base after spending the last two years at third, while Jason will likely return to second base. Rookie Chris Rogers could move to shortstop. Jay Chillemi and Gary Bryant, who both can play several infield positions, will also be battling for starting positions on the varsity nine.

Five outfielders will be battling for the center and right field positions — Mike Dansky, A. J. Dart, Steve Hine, Josh Kelly and Ryan Kelsey. Hine and Dart, both

transfer students, are the leading candidates for the two positions.

The pitching staff needs to pick up the void left by the graduation of hurlers Jarod Smith and Ken Smith, who combined for 17 wins last year. Vieira has six pitchers on the roster, all of whom have an opportunity to start this season. Russ Lapham and Bob Cook are both transfer players who will definitely be in the starting rotation. Justin Powell, who did not play last year after spending 1992 and 1993 in the rotation, and Jim Klemyk are the only two pitchers on the staff who have experience throwing in a Charger uniform. Both will spend time on the mound, shifting between starting and relief assignments. Add in freshman Chris Kruac and the Chargers may have their deepest pitching staff in many years.

### Walton third indoor track athlete to earn All-American honors

Junior Marcus Walton finished fourth in the 55 meter hurdles at the NCAA Indoor Track Championships March 9-11 at the RCA Dome in Indianapolis, automatically earning him All-American honors. He is only the third Charger to win the honor in indoor track.

Earlier in the season, he had finished second in the Connecticut Track Conference Championships and third in the New England Championships.



*Our 75th anniversary billboard is getting rave reviews. Traveling North on I-95 you can't miss it. You will be able to see the artwork at other locations, over the next few months, along the I-95 corridor between Bridgeport and New Haven. Billboard space was donated by Jack Barrett of Barrett Outdoor Communications located in West Haven.*

## INSIGHT

University of New Haven  
300 Orange Avenue  
West Haven, CT 06516

*Address Correction Requested*

Non-Profit  
U.S. Postage  
PAID  
Southbury, CT  
Permit No. 59